



Glasgow City Council

Contracts and Property Committee

Report by Director of Legal and Administration

Contact: Maureen Fitzpatrick Ext: 76406

Item 7

16th January 2025

The Supply and Delivery of Modular On-Street Bin Hubs

Tender Reference :- GCC006192CPU

Purpose of Report:

To submit details of the tenders received for the supply and delivery of modular on-street bin hubs and recommend acceptance of the most economically advantageous tender as detailed in this report.

Recommendations:

The Contracts and Property Committee is requested to approve the award of a contract for the supply and delivery of modular on-street bin hubs to the supplier listed below.

Broxap Limited
Companies House Number - 02583752

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") budget for the supply and delivery of modular on-street bin hubs is £4,800,000.
- 1.2 The council is transforming the way that waste is managed across the city. Since Glasgow's Resource and Recycling Strategy 2020-30 was approved in February 2021, Neighbourhoods, Regeneration & Sustainability (NRS) has been working closely with Zero Waste Scotland to improve Glasgow's recycling rates for all residential collection streams.
- 1.3 To support this work, the Waste, Resource and Recycling team has reviewed and considered alternative collection arrangements from flatted and tenemental properties to increase recycling performance and to reduce the operational challenges associated with servicing these property types.
- 1.4 Following on from the success of the recent bin hub pilot, within 3 areas of the city, the aim of this project is to introduce modular bin hubs to support waste and recycling servicing from challenging flatted properties across the city.
- 1.5 The contract is for the purchase of up to 1,200 Modular Bin Hubs, on a supply and delivery basis, with an option to install when required. Each bin hub will be sited on an allocated space on-street within the Glasgow City boundary and an average modular bin hub will house up to 4 x galvanised steel 4-wheeled 1280 litre bins and one food waste bin housing.
- 1.6 The provision of these bin hubs aims to improve the backcourt environment through removing the bins from the backcourt to the purpose-built bin hub placed on the street. This allows better waste containment and will assist to reduce instances of spillages, litter and pests as well as ease of collection for the waste operatives. There will also be a requirement for the successful supplier to supply and deliver spare parts for the bin hubs as and when required.
- 1.7 A commodity team consisting of stakeholders from NRS and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver a new contract
- 1.8 In line with the effective and efficient objective within the council's Sustainable Procurement Strategy 2023-2027, which can be located [here](#), and to support the national agenda in utilising national collaborative frameworks, it was agreed that a mini-competition process from Lot 3 – Outdoor bins of the ESPOs framework for Street Furniture, reference 615_21, would be the most appropriate method to deliver this contract.
- 1.9 The opportunity was facilitated via Public Contracts Scotland.
- 1.10 The duration of the contract is from January 2025 to September 2027.
- 1.11 The contract will be utilised by NRS.

2 Evaluation

- 2.1 All 6 suppliers appointed to Lot 3 of the ESPO framework were invited to submit a tender bid. Of the 6, 3 suppliers submitted a bid. Of the 3 suppliers which did not submit a bid, 2 formally declined to respond citing they were unable to meet the required specification. 1 supplier did not provide any reason.
- 2.2 The award evaluation was based on the following criteria and weightings:-

Price	Quality	Quality Sub Criteria
60%	40%	Quality of Products – 20%
		Service Delivery – 7%
		Parts & Services – 3%
		Sustainability – 5%
		Fair Work Practices – 5%

- 2.3 The evaluation of award scoring and award value of the supplier which has been recommended for award is shown in the table below:-

Supplier	Total Evaluation Score	Estimated Contract Value
Broxap Limited	99.60%	£2,480,011

A summary of the unsuccessful tender evaluation results can be found at Appendix A.

- 2.4 The contract value is based on an assumed number of bin hubs purchased at the fixed rate per unit provided in the tender submission along with any spare parts and installation costs.

3 Contract implementation and Supplier Management

- 3.1 NRS will monitor the supplier's day to day operational performance. Overall contract and performance will be managed by the CPU.
- 3.2 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract to be categorised as a low. The supplier will be monitored in line with our contract and supplier management process which includes tracking the suppliers performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.3 The agreed community benefits outcomes commitments will be monitored via Cenefits which is a web based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

4 Policy and Resource Implications

Resource Implications:

Financial: The award value of £2,480,011, over the duration of the contract, will be met by the service areas capital budget.

The award value is based on the agreed scheduled of rates fixed and makes allowance for any future requirements of any installation or spare part requirements.

A cost avoidance saving amounting to £2,319,898 (48%) has been achieved when compared to the budget value included in the Initial Procurement Assessment document (IPA).

Legal: The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

Personnel: No direct personnel implications.

Procurement: As detailed in section 1.6.

Council Strategic Plan: This supports Grand Challenge 4, and Mission 11 – Create safe, clean, and thriving neighbourhoods.

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2021-25 Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report? An EQIA was not required for this contract as there is no impact.

Please highlight if the policy/proposal will help address socio economic disadvantage.

Fair Work First was included as part of the award criteria with a weighting of 5%.

The supplier recommended for award, Broxap Limited, has confirmed the following Fair Work First policies within its tender submission:

- Payment of more than the Real living Wage
- Provide appropriate channels for effective workers voice
- Investment in workforce development
- No inappropriate use of zero hour contracts
- Have diversity plans to tackle the gender pay gap and create a more diverse and inclusive workforce
- Offer flexible working arrangements
- Oppose the use of fire and rehire practice

The proposal supports outcome 1 of the councils Equality Outcomes 2021 to 2025.

Community Benefit was included as part of the tender process. The supplier recommended for award, Broxap Limited, has confirmed the following outcomes:

- 16x Community Engagement- Financial Support (minimum £1k)

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

Yes - action 18 is supported via this contract.

What are the potential climate impacts as a result of this proposal?

Enhancing access to larger bins for tenements and flats, striving for consistency in waste collection services across all residential properties, and collaborating across the Council to address backcourt waste management issues in tenement buildings, while expanding recycling opportunities for tenement residents.

Will the proposal contribute to Glasgow's net zero carbon target?

Yes, placing the bin within the on-street bin hubs ensures it can be collected as part of the regular waste collection service. The separation of recycling streams aligns with the national Zero Waste Scotland Strategy, which aims to promote a circular economy and a zero-waste society by

maximizing the reuse, recycling, and recovery of resources.

**Privacy and Data
Protection impacts:**

No data protection impacts identified.

5 Recommendations

The Contracts and Property Committee is requested to approve the award of a contract for the supply and delivery of modular on-street bin hubs to the supplier listed below.

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Appendix A

Supplier	Rank	Total Evaluation Score
Streetspace Limited Companies House No.: 10175199)	2	60.98
Wybone Limited Companies House No.: 00952455)	3	48.78