



Glasgow City Council

Contracts and Property Committee

Report by: Director of Legal and Administration

Contact: Maureen Fitzpatrick Ext. 76406

Item 7

6th February 2025

**The Supply and Delivery of 4 Wheeled Galvanised Steel
General Waste Bins and Recycling Bins
Reference :- GCC006180CPU**

Purpose of Report:

To submit details of the tenders received for the supply and delivery of 4 wheeled galvanised steel general waste bins and recycling bins and recommend acceptance of the most economically advantageous tender as detailed in this report.

Recommendations:

The Contracts and Property Committee is requested to approve the award of a Contract for the supply and delivery of 4 wheeled galvanised steel general waste bins and recycling bins and to the supplier listed below.

Storm Environmental Limited
Companies House Number – 06684647

Ward No(s): N/A

Citywide: ✓

Local member(s) advised: Yes ☐ No

consulted: Yes ☐ No ☐

1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") budget for the supply and delivery of 4 wheeled galvanised steel general waste bins and recycling bins is £1,920,000.
- 1.2 Since Glasgow's Resource and Recycling Strategy 2020-30 was approved in February 2021, Neighborhoods, Regeneration & Sustainability (NRS) has been working closely with Zero Waste Scotland to improve Glasgow's recycling rates for all collection streams. To support this work, the Waste Resource and Recycling team has reviewed and considered alternative collection arrangements from flatted and tenemental properties to increase recycling performance and to reduce the operational challenges associated with servicing these property types. Following on from the success of the bin hub pilot within three (3) areas of the city, the aim of this project is to introduce bin hubs to support waste and recycling servicing in tenemental properties and other challenging flatted properties across the city.
- 1.3 This procurement is for the supply and delivery of 1280 litre general waste bins and recycling bins, including spare parts.
- 1.4 A commodity team consisting of stakeholders from NRS was formed to develop the sourcing strategy and deliver a new contract.
- 1.5 In line with the effective and efficient objective within the council's Sustainable Procurement Strategy 2023-2027, which can be located [here](#), and to support the national agenda in utilising national collaborative frameworks, it was agreed that a mini-competition process from Lot 2 - wheeled bins and non-wheeled bins over 500 litres, of Scotland Excel's (SXL) framework for Recycle and Refuse Containers, reference 0721, would be the most appropriate method to deliver this contract.
- 1.6 The duration of the contract is 3 years with the option to extend for one period of up to 24 months. The extension option will be exercised should there be a programme overrun and parts required.
- 1.7 The contract will be utilised by NRS.

2 Evaluation

- 2.1 The 7 appointed suppliers from lot 2 of SXL's framework were invited to bid. Of the 7, 2 submitted a bid. Of the 5 suppliers that failed to respond, all cited that they do not manufacture or supply steel bins.
- 2.2 The award evaluation was based on the following criteria and weightings: -

Price	*Quality	Quality Sub Criteria
75%	25%	End of Life /Take Back Scheme – 6%
		Fair work Practices – 5%
		Sustainability – 5%
		Additional Guarantee Period – 4%

		Community Benefits – 5%
		Community Benefits Pass / Fail

* The qualitative score achieved at framework level was utilised to attribute a qualitative score.

- 2.3 The evaluation of award scoring and award value of the supplier which has been recommended for award is shown in the table below: -

Supplier	Total Evaluation Score	Value (per annum)	Rank
Storm Environmental Limited	89.26	£546,616	1

A summary of the unsuccessful tender evaluation results can be found at Appendix A.

3 Contract implementation and Supplier Management

- 3.1 An initial delivery schedule, over the initial 3 year period of the contract, formed part of the tender process and this will be finalised at the commencement of this contract.
- 3.2 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract to be categorised as a medium. The supplier will be monitored in line with our contract and supplier management process which includes tracking the supplier's performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.3 The agreed community benefits outcomes commitments will be monitored via Cenefits which is a web-based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

4 Policy and Resource Implications

Resource Implications:

Financial:

The estimated award value of £1,639,850, over the duration of the contract (including the extension, if taken) will be met by NRS's budget.

The initial budget of £1,920,000 has resulted in a cost avoidance of £280,150 as a result of the tender process.

Legal:

The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

Personnel:

No direct personnel implications.

Procurement:

See section 1.6 of this report.

Council Strategic Plan:

This supports Grand Challenge 4 and Mission 1

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2021-25

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report?

An EQIA was not required for this contract as there is no impact.

Please highlight if the policy/proposal will help address socio economic disadvantage.

Fair Work First was evaluated as part of the SXL framework.

The supplier recommended for award, Storm Environmental Limited, is not an accredited Living Wage employer but pays at least the Living Wage to all employees (except volunteers, apprentices and interns).

Community Benefit was included as part of the tender process. The supplier recommended for award, Storm Environmental Limited, has confirmed it will provide a minimum of £14,000 to Community Engagement - Financial Support.

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

Yes – action 18 and 43.

What are the potential climate impacts as a result of this proposal? Additional supply of recycling bins will contribute to greater recycling, a more sustainable city, cleaner streets and cleaner backcourts.

Will the proposal contribute to Glasgow's net zero carbon target? Yes as above.
The key mitigations are as follows :

- Providing residents with recycling and food waste bins will help in increasing recycling and reduce waste materials sent to energy from waste processing or landfill.

The SXL framework required suppliers to keep their fleets within the parameters of acceptable emission regulations to help reduce Scotland and Glasgow's carbon foot print. The council will also be using bulk delivery and a controlled distribution schedule to minimize vehicle movement, in-turn reducing the amount fuel and emissions. This will contribute to Glasgow's net zero by 2030 goal.

Privacy and Data Protection impacts: No data protection impacts identified.

5 Recommendations

The Contracts and Property Committee is requested to approve the award of a contract for supply and delivery of 4 wheeled galvanised steel general waste bins and recycling bins to the supplier listed below.

Storm Environmental Limited
Companies House Number – 06684647

Appendix A – Unsuccessful Supplier

Supplier	Total Evaluation Score	Rank
Egbert H. Taylor &Company Limited	80.42%	2 nd