



Glasgow City Council

Contracts and Property Committee

Report by Pat Togher, Chief Officer, Glasgow City Health and Social Care Partnership

Item 2

28th August 2025

Contact: Geri McCormick, Head of Commissioning Ext: 72732

**AWARD OF THE FRAMEWORK TENDER FOR SHARED LIVES SERVICES
GCC006118SW**

Purpose of Report:

- 1) To advise Contracts and Property Committee of the outcome of the tender for Shared Lives Services.
- 2) To seek Contracts and Property Committee approval for the award of a Framework Contract as outlined in Section 2.3 of this report.

Recommendations:

Committee is asked to:

- a) Approve the award of a Framework Agreement for Shared Lives Services as detailed within Section 2.3 of this report, for a period of five years from 16th September 2025 with an option to extend for a further period of two years; and
- b) Note that continuance of contractual arrangements will be subject to satisfactory service review outcomes being achieved.

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

1 Background to Tender

- 1.1 The Council has purchased Shared Lives Placements for adults with disabilities for over 25 years, developing the service model as part of the support options available to adults with learning disabilities.
- 1.2 The service historically focused on learning disability as its core care group however the focus of this framework will be to support people with a broader spectrum of care needs. This includes people with a learning disability, physical disability, autism spectrum disorder, mental health difficulty, and young adults in transition from children's services to adult services with any of the needs identified above or any combinations of these. Care will be focused on enablement and skills development to enable the individual to maximize their potential to live as independently as possible.
- 1.3 The principal drivers for the Council's commitment to Shared Lives include the Social Care (Self-directed Support) (Scotland) Act 2013, the Keys to Life Learning Disability Scotland Strategy, and the Integrated Children and Young People's Services Plan. Locally, the service is consistent with the Glasgow City Health and Social Care Partnership's approach to Maximising Independence.
- 1.4 The Council intended to form a ranked multi-lot, multi supplier Framework with Shared Lives Providers to ensure the ongoing delivery of these services, with anticipated outputs estimated at up to five (5) new placements overall across the Framework as a minimum each year for the initial agreement term, and the option for this to grow further if the extension period is utilised. The Council would wish to proceed with the award of the Framework Agreement despite not achieving its aim of having multiple suppliers on the Framework.
- 1.5 The service will offer flexible support options across two tied lots. Bidders were required to bid for both Lot 1 and Lot 2 to be eligible to apply to this Framework.
 - Lot 1 – Long-term Placements (Age 18+)
 - Lot 2 – Respite Placements (Age 16+)
- 1.6 The tender opportunity was advertised on Public Contracts Scotland and Public Contracts Scotland Tender and UK Find a Tender on 18th April 2025 for an initial contract term of five years with an option to extend for a period of up to a further two years with a total advertised contract value of £5,421,300. This framework will replace the current framework at its expiry on 15th September 2025.

2 Evaluation

- 2.1 There were two bids received for this Tender. One bid failed to meet the required criteria as a result of an incomplete submission and in line with the Invitation To Tender was disqualified from the tender process prior to the evaluation process commencing (Appendix 1).

2.2 The tender evaluation was based on identifying the Most Economically Advantageous Tender based on 60% Quality and 40% Price split. The Quality evaluation comprised of generic questions including Fair Work First and included a Lot specific case study (Lot 1) and Lot specific question (Lot 2).

2.3 The Successful Bidder for the Tied Lots (1 & 2) is:

Provider	Rank
Cornerstone Community Care Operating as 'Cornerstone'	1

3 Contract Implementation and Contract Management

3.1 This contract will be managed under the Social Work Services Contract Management Framework.

4 Policy and Resource Implications

Resource Implications:

Financial: The estimated framework contract value over the full 7 years is £5,421,300. The award is based on prices submitted during the tender which remain fixed for the duration of the contract except at the discretion of the Council in line with any increases awarded to the Council for social care purposes.

Legal: The Director of Legal and Administration will be required to conclude the contract.

Personnel: No direct Personnel implications.

Procurement: The procurement has been undertaken in line with the requirements of the Public Contracts (Scotland) Regulations 2015.

Council Strategic Plan: The services delivered under this contract will support:

Grand Challenge 1 to Reduce Poverty and Inequality in our communities - Mission 3
Improve the health and wellbeing of our local communities.

Grand Challenge 2 to Increase Opportunity and Prosperity for all our citizens - Mission 1
Support Glasgow residents into sustainable and fair work,

Grand Challenge 4 to Enable staff to deliver essential services in a sustainable, innovative and efficient way for our communities - Mission 2 Run an open, well-governed council in partnership with all our communities, Mission 3 Enable staff to deliver a sustainable and innovative council structure that delivers value for money.

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2021-25? Please specify.

Yes, and a full EQIA has been completed and published: [EQIA Adult Disabilities Shared Lives Contract](#)

What are the potential equality impacts as a result of this report?

Overall, it is expected that the service will actively address equalities issues and have an ethos that shows understanding of the circumstances and experiences of young people and adults with Disabilities, Mental Health issues and/or complex needs. The contract includes a requirement that the Provider's staff, recruitment initiatives and training arrangements demonstrate an understanding of and a commitment to the above.

Please highlight if the policy/proposal will help address socio-economic disadvantage.

Fair Work First was included as part of the quality evaluation with a weighting of 5%.

As part of the tender submission bidders were required to indicate the Community Benefits being offered should spend reach the values outlined at various thresholds across the contract. Community Benefit themes were Recruitment and Employment, Skills and Training, Supply Chain Development and Community Engagement.

The Provider being recommended for award to this framework has offered a range of community benefits including; Work place mentoring, one new Full Time Support Worker, work experience placements and community support through matching of needs through the Community Benefit Hub and Wish List.

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

A sustainability test was completed for this tender and no specific actions were identified.

What are the potential climate impacts as a result of this proposal?

N/A

Will the proposal contribute to Glasgow's net zero carbon target?

Bidders were required to submit a statement on Sustainability and the recommended Provider has offered commitments that will contribute to Glasgow's net zero carbon target; including a review of staff travel arrangements, setting up walk and cycle to work schemes, supporting training initiatives for staff and carers on net zero approaches in the home and work place and delivery of a community garden/allotment to allow carers and individuals support to learn how to grow their own fruit and vegetables, while improving mental and physical health and reducing carbon footprint from waste reduction (food and packaging)

Privacy and Data Protection Impacts:

Are there any potential data protection impacts as a result of this report
Y/N

Yes, there are potential data protection impacts as a result of this report. Social Care Providers are required to comply with GDPR and the Council's Privacy, Data Sharing and Data Protection policy requirements which form part of the contractual terms.

5. Recommendations

5.1 Contracts and Property Committee is asked to:

- a) Approve the award of a Framework Agreement for Shared Lives Services as detailed within Section 2.3 of this report, for a period of five years from 16th September 2025 with an option to extend for a further period of two years; and
- b) Note that continuance of contractual arrangements will be subject to satisfactory service review outcomes being achieved.

APPENDIX 1

Disqualified bid due to incomplete submission

Quarriers