

Item 9

13th June 2024



Glasgow City Council

Contracts and Property Committee

Report by Director of Legal and Administration

Contact: Maureen Fitzpatrick Ext: 74606

The Provision of Embedded Mental Health and Wellbeing Support in Schools Flexible Framework Agreement

Tender Reference :- GCC005853CPU

Purpose of Report:

To submit details of the tenders received for suppliers to be appointed the embedded mental health and wellbeing support in schools flexible framework agreement and recommend acceptance of the most economically advantageous tenders as detailed in this report.

Recommendations:

The Contracts and Property Committee is requested to approve the award of a Framework Agreement for embedded mental health and wellbeing support in schools and to appoint the providers as listed at Appendix A.

Ward No(s): xxxxxxxx

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") spend for embedded mental health and wellbeing support in schools is estimated to be £2,500,000 per annum.
- 1.2 The council is seeking to appoint suppliers to a new framework for the delivery of various services associated with mental health and wellbeing. The framework will predominantly be utilised by Education Services but may also be used by other council services and East Renfrewshire Council.
- 1.3 Education Services has a requirement to provide high quality mental health and wellbeing supports for all learners across the city. It requires to work with a wide range of organisations and suppliers to provide a range of services that are delivered in its schools and communities. The aims and principles of this contract is to provide, in partnership with local and national government, the following services:
 - access to mental health and wellbeing support through schools, enabling locally provided support for children and young people towards promoting mental health and wellbeing.
 - high quality and effective evidence-based interventions and training as part of a range of supports available locally to children and young people.
 - staff who are suitably qualified and experienced in working with children and young people and working to an agreed standard across the city;
 - access to mental health / wellbeing workers through primary, secondary, and additional supported learning (ASL) schools, ensuring consistently high-quality services locally, for pupils aged 5 and over.
- 1.4 The framework includes 6 category headings which bidders were required to offer services for. The service(s) should deliver interventions including the following:
 - 1.4.1 Family Support linked to schools, working with parents / carers to help support their children. Linked to this there may be Professional Learning and Development Training delivered through schools, linked to Mental Health, promoting resilience and wellbeing for staff working with children and young people,
 - 1.4.2 Advice, Support and Therapeutic Services to Children and Young People (Evidenced based interventions but not including One to One Counselling). Linked to this there may be Professional Learning and Development Training delivered through schools, linked to Mental Health, promoting resilience and wellbeing for staff working with children and young people,
 - 1.4.3 Creative Engagement with children and young people. Linked to this there may be Professional Learning and Development Training delivered through schools, linked to Mental Health, promoting resilience and wellbeing for staff working with children and young people,
 - 1.4.4 Sport / Physical Activity / Outdoor Education,

- 1.4.5 Mentoring / Youth Work for young people including External Tutors / Additional Support. Linked to this there may be Professional Learning and Development Training delivered through schools, linked to Mental Health, promoting resilience and wellbeing for staff working with children and young people,
- 1.4.6 Group Work for children and young people focusing on promoting positive mental health, resilience, and wellbeing.
- 1.5 A commodity team consisting of stakeholders from the Corporate Procurement Unit (CPU) and Education Services was formed to develop the sourcing strategy and deliver a new Framework.
- 1.6 It was agreed that an open tender process would be the most appropriate method to deliver this flexible framework agreement. The opportunity was advertised via UK Find a Tender Service and Public Contracts Scotland.
- 1.7 The duration of the flexible framework is 4 years with the option to extend for up to 48 months. As this is a flexible framework agreement the council has included an option to re-open the opportunity to new providers throughout the duration of the agreement. For any new successful suppliers their appointment date to the framework will be on the third, and where applicable, the fifth anniversary of the Framework Agreement commencement date.

2 Evaluation

- 2.1 112 suppliers expressed an interest in the tender opportunity. Of the 112 suppliers, 67 submitted a bid.
- 2.2 The award evaluation was based on the following criteria and weightings:-

Price	Quality	Quality Sub Criteria
5%	95%	Data Handling – Information Only
		Service Delivery - 18%
		Outcomes - 17%
		Partnership Activity – 6%
		Infrastructure – 15%
		Contract Implementation – 7%
		Monitoring and Evaluation – 15%
		Accessibility and Equality – 3%
		Business Continuity – 4%
		Sustainability – 5%
		Fair Work First (including the Glasgow Living Wage) - 5%

- 2.3 The evaluation scoring of the suppliers recommended for award is shown in the table at Appendix A.

Of the 67 suppliers which submitted a bid, 3 were unsuccessful. Details of the unsuccessful suppliers is shown in Appendix B.

3 Framework implementation and Call Off

- 3.1 A supplier matrix has been created to capture all of the services available from the suppliers recommended to be appointed to the framework. This includes information like target age groups and geographical locations of where suppliers have the capacity to deliver services etc. which users utilise to understand which suppliers are available to deliver the services they require. This will be done through a series of selections within the matrix to highlight the suppliers able to deliver what is required by the user. Users will then liaise and engage with these suppliers with a view to awarding business to the one which best suits their requirement.
- 3.2 Users are free to purchase services from whichever framework supplier(s) best meets their requirements based on the information available and quotes obtained however they will also have option to award via the Mini-Competition process should they prefer to do so.

4 Contract implementation and Supplier Management

- 4.1 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this framework to be categorised as a low. The supplier will be monitored in line with our contract and supplier management process which includes tracking the suppliers performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 4.2 The agreed community benefits outcomes and Fair Work First commitments will be monitored via Cenefits which is a web based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

5 Policy and Resource Implications

Resource Implications:

Financial:

The framework was advertised with an estimated spend of up to £20m over the potential 8 year duration of the agreement.

Funding will, in the main, come from school's individual Pupil Equity Fund (PEF) but other sources of funding may become available throughout the duration of the framework

agreement and schools may decide to utilise for services provided under this framework.

Legal:

The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the Framework.

Personnel:

No direct personnel implications.

Procurement:

An open tender as outlined in paragraph 1.6 above.

Council Strategic Plan:

Grand Challenge 1 Missions 2 and 3.
Grand Challenge 2 Mission 3

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2021-25

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report?

An EQIA was not required for this contract as there is no impact.

Please highlight if the policy/proposal will help address socio economic disadvantage.

Fair Work First was included as part of the award criteria with a weighting of 5%. Suppliers were assessed on their commitment to fair work practices for workers engaged in the delivery of this framework.

See Appendix C which shows the key Fair Work Practice undertaken for each of the recommended appointed suppliers.

Community Benefits was included as part of the tender process. The suppliers recommended for award offered an array of community benefit outcomes from the menu with a big focus on Skills and Training and Community Engagement.

The delivery of community benefits via this framework will be based on spend thresholds. Suppliers will be required to deliver the outcomes

offered as part of their submission when spend with them through this framework reaches the relative threshold.

See Appendix D which shows the mandatory points and thresholds.

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

Not applicable to this service / framework however as part of the process bidders were asked to provide Environmental Management certification or a company policy. As above a specific question on Sustainability formed part of the award criteria.

What are the potential climate impacts as a result of this proposal?

Not applicable.

Will the proposal contribute to Glasgow's net zero carbon target?

Not applicable.

Privacy and Data Protection impacts:

A Data Protection Impact Assessment (DPIA) was completed at the outset of the process.

Data handling was reviewed as part of the tender evaluation for all suppliers.

6 Recommendations

The Contracts and Property Committee is requested to approve the award of a Framework Agreement for embedded mental health and wellbeing support in schools and to appoint the providers as listed at Appendix A.

Appendix A

Supplier Name	National Identification Number
3D Drumchapel	SC236098
Aberlour Child Care Trust	SC312912
Achieve More Scotland	SC041463
Action for Children Services Ltd	2332388
Alison Briers	Sole Trader
A.M Wellbeing C.I.C	SC648542
Ardroy Outdoor Education Centre (t/a AOEC Trust Ltd)	SC405625
Aspen Outdoors Ltd	SC546890
Barnardo's	00061625
Be-inn Unity C.I.C.	SC689585
Be-Outdoors Ltd t/a GoVenture	SC609390
Bethany Christian Trust	SC228528
Castlemilk Youth Complex	SC150592
Change Mental Health	SC088179
Children 1 st	RC000516
Community Volunteers Enabling You Ltd	SC200094
Compassionate Trauma Response Service Ltd (CTRS Ltd)	SC752330
CrossReach	SC011353
Darcy's Equine Assisted Learning Centre CIC	SC538623
Derek Wales Fitness	Sole Trader
Easthall Residents Association	SC345307
Eternal Balance LLP	SO305887
FARE Scotland Ltd	SC339537
Glasgow Cognitive Therapy Centre Limited	SC391684
Govan Home and Education Link Project (Govan HELP)	SC256657
HeadStrong (Scotland) Limited	SC503961
Healing for the Heart SCIO	SC048784
Impact Arts (Projects) Ltd	SC225422
Inscape Therapies Limited	SC309089
Kooth Digital Health Limited	04154208
Le Grove Training	Sole Trader
Leigh's Forest School and Outdoor Learning	Sole Trader
Lifelink	SC171155
Love@care Ltd	SC603518
Makaton Marvels and Creative Communications	Sole Trader
Mindful Mentors Ltd	SC789017
Mind Marvels Franchise Limited	SC742189
Move On	SC178293
One Parent Families Scotland	SC094860
Outlook Adventures Scotland Ltd	SC437141
Penumbra	SC091542
Place2Be	02876150
Quarriers	SC014361

Royston Youth Action	SC006351
Scottish Action for Mental Health (SAMH)	SC082340
Scripture Union Scotland	SC54297
Spiral Creative Arts Therapies	CS004717
Stepping Stones for Families	SC114228
The Actual Reality Trust	SC211025
The DRC Youth Project (SCIO)	CS004521
The Empowerment Coach	Sole Trader
The Outward Bound Trust	06748835
The Rangers Football Club Ltd	SC425159
Therapeutic Counselling Services LTD (TSC)	SC296810
The Salvesen Mindroom Centre	SC209656
The Spark (Scotland) trading as The Spark	SC137213
The Volunteer Tutors Organisation	SC249724
The Wheel Trust	SC034972
This is Milk Limited	SC446550
Totnosh	Sole Trader
UTD Sports Limited	SC474432
With Kids	SC343897
WorkingRite	SC343819
Youth Initiatives Scotland SCIO	CS003654

Appendix B

Unsuccessful Bidders

Supplier Name	
Bluevale Community Club SCIO	Response failed to achieve the minimum required threshold
Budding Engineers Community Interest Company	Response failed to achieve the minimum required threshold
International Futures Forum	Response failed to achieve the minimum required threshold

Appendix C

Fair Work First

Tenderer	Pay Real Living Wage	Employee Voice	Investment in Workforce Development	No Zero Hours	Gender Pay Gap / Inclusive Workplace	Flexible & Family Friendly	Oppose Fire & Re-Hire
3D Drumchapel	Yes	Yes	Yes	Yes		Yes	
Aberlour Child Care Trust	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Achieve More Scotland	Yes	Yes	Yes	Yes		Yes	
Action for Children Services Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Alison Briers Talking Autism	Sole Trader						
AM Wellbeing	Yes	Yes		Yes	Yes	Yes	Yes
Ardroy Outdoor Education Centre		Yes	Yes	Yes	Yes	Yes	Yes
Aspen Outdoors Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Barnardos Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Be-inn Unity C.I.C.	Yes	Yes	Yes	Yes			
Be-Outdoors Ltd t/a GoVenture		Yes					

Tenderer	Pay Real Living Wage	Employee Voice	Investment in Workforce Development	No Zero Hours	Gender Pay Gap / Inclusive Workplace	Flexible & Family Friendly	Oppose Fire & Re-Hire
Bethany Christian Trust	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Castlemilk Youth Complex	Yes	Yes	Yes	Yes		Yes	Yes
Change Mental Health	Yes	Yes	Yes	Yes		Yes	
Children 1st	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Community Volunteers Enabling You	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Compassionate Trauma Response Service Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes
CrossReach	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Darcy's Equine Assisted Learning Centre CIC	Yes	Yes	Yes	Yes		Yes	
Derek Wales Fitness	Sole Trader						
Easthall Residents Association	Yes	Yes	Yes	Yes		Yes	
Eternal Balance LLP	Yes	Yes	Yes	Yes		Yes	Yes
FARE Scotland Ltd	Yes	Yes	Yes	Yes		Yes	

Tenderer	Pay Real Living Wage	Employee Voice	Investment in Workforce Development	No Zero Hours	Gender Pay Gap / Inclusive Workplace	Flexible & Family Friendly	Oppose Fire & Re-Hire
Mindful Mentors Ltd	Yes	Yes	Yes	Yes	Yes	Yes	
Mind Marvels	Yes	Yes	Yes	Yes		Yes	
Move On	Yes	Yes	Yes	Yes	Yes	Yes	
One Parent Families Scotland	Yes	Yes	Yes	Yes		Yes	
Outlook Adventures Scotland Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Penumbra	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Place2Be	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Quarriers	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Royston Youth Action	Yes	Yes		Yes		Yes	
Scottish Action for Mental Health (SAMH)	Yes	Yes	Yes	Yes		Yes	
Scripture Union Scotland		Yes	Yes	Yes		Yes	Yes
Spiral Creative Arts Therapies	Yes	Yes	Yes			Yes	

Tenderer	Pay Real Living Wage	Employee Voice	Investment in Workforce Development	No Zero Hours	Gender Pay Gap / Inclusive Workplace	Flexible & Family Friendly	Oppose Fire & Re-Hire
Stepping Stones for Families	Yes	Yes	Yes	Yes		Yes	Yes
The Actual Reality Trust	Yes	Yes	Yes	Yes		Yes	
The DRC Youth Project (SCIO)	Yes						
The Empowerment Coach	Sole Trader						
The Outward Bound Trust	Yes	Yes		Yes			Yes
The Rangers Football Club							
Therapeutic Counselling Services LTD (TSC)	Yes	Yes	Yes	Yes	Yes	Yes	Yes
The Salvesen Mindroom Centre	Yes	Yes	Yes	Yes	Yes	Yes	Yes
The Spark	Yes	Yes	Yes	Yes		Yes	
The Volunteer Tutors Organisation	Yes	Yes	Yes	Yes	Yes	Yes	Yes
The Wheel Trust	Yes		Yes			Yes	
This is Milk Ltd.	Yes	Yes	Yes	Yes			

Tenderer	Pay Real Living Wage	Employee Voice	Investment in Workforce Development	No Zero Hours	Gender Pay Gap / Inclusive Workplace	Flexible & Family Friendly	Oppose Fire & Re-Hire
Totnosh	Sole Trader						
UTD Sports Limited	Yes	Yes	Yes				
With Kids	Yes	Yes	Yes	Yes	Yes	Yes	
WorkingRite	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Youth Initiatives Scotland (SCIO)	Yes	Yes	Yes				

Appendix D

Community Benefits Spend / Points Thresholds

Threshold 1	Threshold 2	Threshold 3	Threshold 4	Threshold 5
£50,000 - £249,999	£250,000 - £599,999	£600,000 - £999,999	£1,000,000 - £2,999,999	£3,000,000 - £5,000,000
5 Points	10 Points	15 Points	25 Points	35 Points