



Glasgow City Council

Contracts and Property Committee

Report by Director of Legal and Administration

Contact: Maureen Fitzpatrick Ext: 76406

Item 6

18th September 2025

**The Provision of Consultancy Services
for Glasgow Secondary Schools' Handover Project**

Tender Reference: - GCC006360CPU

Purpose of Report:

To submit details of the tenders received for the provision of consultancy services for Glasgow secondary schools' handover project and recommend acceptance of the most economically advantageous tender as detailed in this report.

Recommendations:

The Contracts and Property Committee is requested to approve the award of a contract for the provision of consultancy services for Glasgow secondary schools' handover project to the consultancy listed below.

Mott MacDonald Limited
Companies House Number - 01243967

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") budget for the provision of consultancy services for Glasgow secondary schools' handover project is £1,200,000 over the five-year contract duration.
- 1.2 The council holds a Public Private Partnership ("PPP") contract with 3 ED Glasgow Limited ("Project Co"), a Project Company established for investment and on-going property management and maintenance of 30 schools in Glasgow: 29 secondary schools and 1 primary school. As the contract nears an end on 30 June 2030 – with Project Co required to provide a 5-year residual life for each property at expiry. The identification, agreement and timeline for the completion of works is required to be agreed between the council and Project Co to ensure all properties are handed back in a condition which meets contract requirements.
- 1.3 The council has a need for a consultancy to undertake a series of site surveys and produce specialist maintenance reports to support this process. As part of the consultancy appointment, they will also support the council in the contract handover process and undertake inspections to verify that the specified requirements have been fully delivered, and the project objectives are achieved.
- 1.4 A commodity team consisting of stakeholders from Neighbourhoods, Regeneration and Sustainability (NRS) and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver this new contract.
- 1.5 In line with the effective and efficient objective within the Council's Sustainable Procurement Strategy 2023-2027, which can be located [here](#), and to support the national agenda in utilising national collaborative frameworks, it was agreed that a Mini-Competition process via Lot 5 – In House Multi-Disciplinary of Scotland Excel's framework for Building Construction Consultancy (SXL framework), ref 0920, would be the most appropriate method to deliver this contract.
- 1.6 The duration of the contract is from September 2025 to June 2030, in line with the expiry of the PPP contract.
- 1.7 The contract will be utilised by NRS.

2 Evaluation

- 2.1 All 6 suppliers appointed to Lot 5 of SXL framework were invited to bid and 3 submitted a bid. Of the 3 suppliers that failed to respond, 1 cited timing/capacity issues, the remaining 2 did not provide a reason.
- 2.2 The award evaluation was based on the following criteria and weightings:-

| Price | Quality | Quality Sub Criteria |
|-------|---------|----------------------|
|-------|---------|----------------------|

| | | |
|-----|-----|---|
| 40% | 60% | Project Approach and Methodology - 20% |
| | | Team Expertise and Key Personnel - 10% |
| | | Quality Assurance and Performance Management - 10% |
| | | Sustainability and Environmental Considerations - 10% |
| | | Added Value and Innovation - 5% |
| | | Fair Work First (including the Real Living Wage) - 5% |

- 2.3 The evaluation of award scoring and award/evaluation value of the consultancy which has been recommended for award is shown in the table below: -

| Description | Supplier | Total Evaluation Score | Value (per annum) | Rank |
|---|------------------------|------------------------|-------------------|------|
| The provision of consultancy services for Glasgow secondary schools' handover project | Mott MacDonald Limited | 92.00 | £149,986 | 1 |

A summary of the unsuccessful tender evaluation results can be found at Appendix A.

3 Contract implementation and Supplier Management

- 3.1 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract to be categorised as a low risk. The consultancy will be monitored in line with our contract and supplier management process which includes tracking the suppliers performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.2 The agreed community benefits outcomes commitments will be monitored via Cenefits which is a web based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

4 Policy and Resource Implications

Resource Implications:

Financial: The estimated annual award value is £149,986, totaling £749,934 over the 5-year duration of the contract.

As the budget for this project is £1,200,000 a one-off cost avoidance of £450,066 has been achieved.

NRS estimated the total cost of the services would be £1,200,000, based on knowledge obtained during a market engagement exercise conducted in 2024.

Legal:

The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

Personnel:

No direct personnel implications.

Procurement:

Mini-Competition as detailed in section 1.5.

Council Strategic Plan:

This contract supports Grand Challenge 3 Become a Net Zero Carbon City By 2030

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2021-25

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report?

An EQIA was not required for this contract as there is no impact.

Please highlight if the policy/proposal will help address socio economic disadvantage.

Fair Work First was included as part of the award criteria with a weighting of 5%.

The consultancy recommended for the award, Mott MacDonald Limited, has confirmed the following 7 policies within its tender submission -

- Payment of at least the Real living Wage
- Provide appropriate channels for effective workers voice
- Investment in workforce development
- No inappropriate use of zero hour contracts
- Action to tackle the gender pay gap and create a more diverse and inclusive workforce

- Offer flexible and family friendly working practices for all workers from day one of employment
- Oppose the use of fire and rehire practice

Community Benefit was included as part of the tender process. The consultancy recommended for the award, Mott Macdonald Limited, has confirmed the following outcomes.

4 X Work Experience Placement – School
1 X Career Event
1 X Workplace Visit

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

Yes - action 2 Just and Inclusive Place is supported via this contract.

What are the potential climate impacts as a result of this proposal?

Positive impact as this project will identify opportunities to improve energy efficiency and introduce renewables technology within the PPP estate.

Will the proposal contribute to Glasgow's net zero carbon target?

This project will highlight opportunities to contribute to Glasgow's net zero carbon target.

Privacy and Data Protection impacts:

No data protection impacts identified.

5 Recommendations

The Contracts and Property Committee is requested to approve the award of a contract for the provision of consultancy services for Glasgow secondary schools' handover project to the consultancy listed below.

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Appendix A– Unsuccessful Consultancies

| Description | Consultancy | Total Evaluation Score | Rank |
|---|--|------------------------|------|
| The provision of consultancy services for Glasgow secondary schools' handover project | AtkinsRealis UK Limited - Companies House No. 00688424 | 74.80 | 2 |
| | Pick Everard Limited - Companies House No. 10098632 | 69.59 | 3 |