



**Glasgow City Council**

**Contracts and Property Committee**

**Report by Director of Legal and Administration**

**Contact: Maureen Fitzpatrick Ext: 76406**

**Item 3**

**12th June 2025**

**The Provision of Maintenance and Repair of Synthetic Sports Surfaces**

**Tender Reference :- GCC006106CPU**

**Purpose of Report:**

To submit details of the tender received for the provision of maintenance and repair of synthetic sports surfaces and recommend acceptance of the most economically advantageous tender as detailed in this report.

**Recommendations:**

The Contracts and Property Committee is requested to approve the award of a contract for the provision of maintenance and repair of synthetic sports surfaces to the supplier listed below.

Replay Maintenance Ltd  
Companies House Number - 01416487

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

## **1 Background and Tender**

- 1.1 Glasgow City Council's ("the council's") budget for the provision of maintenance and repair of synthetic sports surfaces is £300,000 per annum.
- 1.2 The council's Education Services is responsible for more than 300 schools and nurseries across the city. The council has a statutory obligation to provide sport and physical activity to almost 70,000 young people within the city and has a recurring requirement for the maintenance and repair of synthetic sports surfaces within 48 of those schools across the city.
- 1.3 This service was previously provided inhouse by Neighbourhoods, Regeneration and Sustainability (NRS). Due to resource issues, NRS, is no longer able to provide this service.
- 1.4 The council seeks to appoint a suitably experienced supplier to provide maintenance and repair services for its portfolio of synthetic sports surfaces with the intent to:
  - Improve school pitches
  - Maintain/increase pitch participation levels
  - Provide fit for purpose synthetic surfaces within school settings
  - Maximise the life expectancy of all-weather pitches
- 1.5 The Synthetic Surface Maintenance project aligns with the city's Sport Service Plan priorities which includes "the continued investment in refurbished and well-maintained facilities". The statutory obligation on schools to provide sport and physical activity also aligns with council policy.
- 1.6 Trials are being carried out by various industry bodies to identify a suitable alternative to rubber crumb infill for 3G synthetic pitches; however, currently there are no widely recommended products available as an alternative to rubber crumb. Glasgow Life are currently trialing biodegradable corn products, and Education Services are awaiting the findings from these trials.
- 1.7 Of the 48 schools with synthetic sport surfaces, 10 have 3G surfacing which would require the black crumb infill. The others are a mixture of 2G and 4G, which does not require the infill, details as below:
  - 2G Surfacing - Sand filled synthetic turf
  - 3G Surfacing - Artificial turf pile of up to 65mm over a rubber granule infill
  - 4G Surfacing - AstroTurf
- 1.8 A commodity team consisting of stakeholders from the Corporate Procurement Team (CPU) and Education Services was formed to develop the sourcing strategy and deliver a new contract
- 1.9 In line with the effective and efficient objective within the council's Sustainable Procurement Strategy 2023-2027, which can be located here, and to support the national agenda in utilising national collaborative frameworks, it was agreed

that a mini tender process from Category 1 of Yorkshire Procurement Organisation (YPO) Dynamic Purchasing System (DPS) for Grounds Maintenance and Associated Services, reference 881, would be the most appropriate method to deliver this contract.

- 1.10 The duration of the contract is 3 years with the option to extend for a further period of up to 12 months.
- 1.11 The contract will be utilised by Education Services.

## 2 Evaluation

- 2.1 122 suppliers were appointed to Category 1 of the DPS with 20 being able to service Scotland, however the terms of the DPS stated that all 122 suppliers must be invited to bid. This category also covered a range of ground maintenance services meaning this service provision would not be the core business for the majority of the appointed DPS suppliers.
- 2.2 The 122 appointed suppliers were invited to register on PCS-T and to bid. 15 suppliers registered and 1 submitted a bid. Of the 14 suppliers that failed to respond, 1 cited it did not have the capacity to take on additional work at this time. The other 13 suppliers provided no response to our feedback request.
- 2.3 The award evaluation was based on the following criteria and weightings:-

Price	Quality	Quality Sub Criteria
50%	50%	Methodology - 15%
		Delivery Team & Plant Resources – 5%
		Communication & Reporting Capability – 10%
		Sustainability - 10%
		Annual Audit Inspections - 5%
		Fair Work First (including the Real Living Wage) 5%

- 2.4 The evaluation of award scoring and evaluation value of the supplier which has been recommended for award is shown in the table below:

Supplier	Total Evaluation Score	Value (per annum)	Rank
Replay Maintenance Ltd	95%	£306,830	1

After conducting post tender clarifications the estimated annual contract value has been reduced to £252,650 resulting in a cost avoidance of £54,180 in the first year of the contract.

### 3 Contract Implementation and Supplier Management

- 3.1 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract to be categorised as a medium. The supplier will be monitored in line with our contract and supplier management process which includes tracking the suppliers performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.2 The agreed community benefits outcomes commitments will be monitored via Cenefits which is a web based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

### 4 Policy and Resource Implications

#### **Resource Implications:**

*Financial:* The estimated annual contract value of £252,650, totaling £1,010,600 over the total 4 years, if the 12 month extension is taken, will be met by Education's revenue budget.

A cost avoidance of £54,180 has been achieved in year 1 of the contract as a result of post tender clarifications.

*Legal:* The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

*Personnel:* No direct personnel implications.

*Procurement:* A mini-tender as set out in paragraph 1.9.

**Council Strategic Plan:** This supports Grand Challenge 1 and Mission 3.

#### **Equality and Socio-Economic Impacts:**

*Does the proposal support the Council's Equality Outcomes 2021-25* Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

*What are the potential equality impacts as a result of this report?*

An EQIA was not required for this contract as there is no impact.

*Please highlight if the policy/proposal will help address socio economic disadvantage.*

Fair Work First was included as part of the award criteria with a weighting of 5%.

The supplier recommended for award, Replay Maintenance Ltd, has confirmed the following policies within its tender submission.

- Payment of at least the Real living Wage
- Provide appropriate channels for effective workers voice
- Investment in workforce development
- No inappropriate use of zero hour contracts
- Action to tackle the gender pay gap and create a more diverse and inclusive workforce
- Offer flexible and family friendly working practices for all workers from day one of employment
- Oppose the use of fire and rehire practice

Community Benefits was included as part of the tender process. The supplier recommended for award, Replay Maintenance Ltd, has confirmed the following outcomes.

- 3 x New Employee - Full Time Job
- 1 x Apprentice New Start - Full Time
- 1 x MCR Pathways 1-2-1 Mentoring Programme (or equivalent Programme)
- 1 x School Mentoring or Enterprise Programme
- 1 x Taster Sessions (Council or Delivery Partner Programmes)
- 2 x Career Event
- 2 x Workplace Visit
- 1 x Supply Chain Briefings
- 1 x Business Mentoring
- 3 x Community Engagement - Financial Support (minimum £1k)
- 3 x Community Engagement - Non-Financial Support (min. 5 hrs)

The proposal supports outcome 1 of the councils Equality Outcomes 2021 to 2025.

**Climate Impacts:**

*Does the proposal support any Climate Plan actions? Please specify:*

Yes - action 40 is supported via this contract.

*What are the potential climate impacts as a result of this proposal?*

Repairing rather than replacing synthetic pitches maximises the life expectancy of the pitch. Circular practices focus on repairs and reduces waste.

*Will the proposal contribute to Glasgow's net zero carbon target?*

Yes as above. The key mitigations are as follows

- Reduction in CO2 emissions by route optimization & planning
- Use of Low Emission vehicles
- Prioritise electric vehicles and ultra-low emission compliant fleet vehicles within Glasgow's LEZ
- Utilising energy-efficient and low-carbon maintenance equipment
- Eliminating single use packaging
- Recycling & Repurposing of Synthetic Pitch Products
- Using Alternative Biodegradable Infill Products

**Privacy and Data Protection impacts:**

No data protection impacts identified.

## **5 Recommendations**

The Contracts and Property Committee is requested to approve the award of a contract for the provision of maintenance and repair of synthetic sports surfaces to the supplier listed below.

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