# Item 9

6th November 2025



**Glasgow City Council** 

# **Contracts and Property Committee**

Report by Director of Legal and Administration

Contact: Maureen Fitzpatrick Ext: 76406

# The Provision of Guarding, Taxi Marshalling and Event Stewarding Services

Tender Reference: - GCC006458CPU

### **Purpose of Report:**

To submit details of the tenders received for the provision of guarding, taxi marshalling and event stewarding services and recommend acceptance of the most economically advantageous tender as detailed in this report.

#### Recommendations:

The Contracts and Property Committee is requested to approve the award of a contract for the provision of guarding, taxi marshalling and event stewarding services to the supplier listed below.

Securigroup Limited
Companies House Number - SC346167

Ward No(s):	Citywide: ✓
Local member(s) advised: Yes ☐ No ☐	consulted: Yes □ No □

### 1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") annual spend for the provision of guarding, taxi marshalling and event stewarding is approximately £5,400,000.
- 1.2 The council requires the provision of security services for approximately 600 sites which covers the council and its Arms Length External Organisation portfolio. The services consist of guarding services (86%) for high profile, plant yards. council properties, construction sites, depts, schools and museums. It requires taxi marshalling services (2%) predominately for drugs and alcohol projects and for managing taxi ranks across the city and event stewarding services for events held within the city (12%).
- 1.3 A commodity team consisting of stakeholders from Neighbourhoods Regeneration and Sustainability (NRS), Glasgow Life (GL), and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver a new contract.
- 1.4 In line with the effective and efficient objective within the council's Sustainable Procurement Strategy 2023-2027, which can be located here, and to support the national agenda in utilising national collaborative frameworks, it was agreed that a mini competition from Lot 3 Guarding, Key Holding, Event Stewarding and Taxi Marshalling of Scotland Excel's (SXL) framework for Security Services and Cash Collection, reference 2322, would be the most appropriate method to deliver this contract.
- 1.5 The duration of the contract is 4 years with an option to extend for up to a period of 12 months.
- 1.6 The contract will be utilised by NRS, City Building and GL.

#### 2 Evaluation

- 5 of the 7 suppliers on the SXL Lot, which are able to meet the demands of the council, were invited to bid. Of the 5, 4 submitted a bid. The supplier that failed to respond did not cite a reason for not submitting a bid.
- 2.2 The award evaluation was based on the following criteria and weightings:-

Price	Quality	Quality – Sub Criteria	Weighting
		Workforce Planning, Capability, and Delivery	8%
20%	80%	Transition Management and Stakeholder Communication	3%
		Service Quality, Supervision and Operational Readiness	5%

Emergency and Short-	5%
Notice Response	<b>3</b> / 3
Account Management	5%
and Escalation	
Risk Management	5%
Performance Monitoring and Continuous Improvement	3%
Issue Management and Resolution	5%
System Availability, Readiness, Audit Trail, Functionality and System Features	3%
Real time Monitoring, Escalation and Reporting Processes	3%
3 Data Security, Compliance including encryption, GDPR, data hosting	3%
System uptime, Maintenance processes, Customer Control, Training, Onboarding and Support, Access and Transparency	3%
MS3/1 Crowd Safety and Risk Management	3%
MS3/2 Steward Deployment and Briefing	6%
Staff Vetting, Qualification Verification, Training, Conduct, and Welfare	3%
Incident Reporting and Command Structure	3%
Contingency Planning and Rapid Response	3%
Customer and Stakeholder Engagement and Post Event Review	6%
Fair Work First (including the Real Living Wage)	5%

2.3 The evaluation of award scoring and evaluation value of the supplier which has been recommended for award is shown in the table below:

Description	Supplier	Total Evaluation Score	Evaluation Value (per annum)	Rank
provision of guarding, taxi marshalling and event stewarding services	Securigroup Limited	95.32%	*£4,887,254	1

<sup>\*</sup> Tendered rates are based on a minimum payment of the Real Living Wage

- 2.4 A summary of the unsuccessful tender evaluation results can be found at Appendix A.
- 2.5 The tender rates are comparable with the current contractual Real Living Wage rates resulting in a cost neutral outcome.

## 3 Contract implementation and Supplier Management

- 3.1 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract to be categorised as high. The supplier will be monitored in line with our contract and supplier management process which includes tracking the suppliers performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.2 The agreed community benefits outcomes commitments will be monitored via Cenefits which is a web based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

#### 4 Policy and Resource Implications

Resource
Implications:

Financial: The estimated annual contract value is

£6,000,000, totaling £30,000,000 over the 60 months duration of the contract (including the

extensions if implemented).

The above takes account of our projected National Minimum/Living Wage increases on 1 April 2026 and further annual increases in line

with legislative changes.

As set out in paragraph 2.5, the tender has

resulted in a cost neutral outcome.

Legal: The report raises no new legal issues.

The Director of Legal and Administration will be

responsible for concluding the contract.

Personnel: No direct personnel implications.

Procurement: Mini Competition as detailed within paragraph

1.4.

Council Strategic

Plan:

This supports Grand Challenge 2, Mission 1 and

Grand Challenge 4, Mission 3.

The deliverables for each of the priorities are listed below within the Sustainability Impact section.

# **Equality and Socio- Economic Impacts:**

Does the proposal support the Council's Equality Outcomes 2021-25

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report?

An EQIA was not required for this contract as there is no change in service provision.

Please highlight if the policy/proposal will help address socio economic disadvantage.

The SXL Fair work First Scores were carried forward from SXL framework stage.

Community Benefit was included as mandatory non evaluated. The supplier recommended for award, Securigroup Limited, has confirmed the following outcomes:

- 2 x New Employee Full Time Job (from Priority Group)
- 2 x New Employee Part Time Job (from Priority Group)
- 5 x MCR Pathways 1-2-1 Mentoring Programme (or equivalent Programme)
- 1 x School Mentoring or Enterprise Programme 2 x Taster Sessions (Council or Delivery Partner Programmes)
- 1 x Career Event
- 1 x Supply Chain Briefings
- 3 x Community Engagement Financial Support [min. of £1,000] = £3,000
- 2 x Community Engagement Non-Financial Support [min. of 5 hrs.] = 10hrs.

#### Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

The supplier recommended for award, Securigroup Limited, has several policies, carbon reduction plans and group sustainability goals and targets which support the climate action plans.

What are the potential climate impacts as a result of this proposal?

There are no negative impacts as a result of this contract.

Will the proposal contribute to Glasgow's net zero carbon target?

Yes as above

Privacy and Data Protection impacts:

No data protection impacts identified.

#### 5 Recommendations

The Contracts and Property Committee is requested to approve the award of a contract for the provision of guarding, taxi marshalling and event stewarding services to the supplier listed below.

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# Appendix A – Unsuccessful Suppliers

Supplier	Total Evaluation Score	Rank
G4S Secure Solutions (UK) Limited (01046019	83.78	2
Chase Security Limited (15972371)	79.00	3
Vigilant Security Ltd (09684085)	70.79	4