



**Glasgow City Council**

**Contracts and Property Committee**

**Item 1**

**15th January 2026**

**Report By Director of Legal and Administration**

**Contact: Maureen Fitzpatrick**

**RESPONSE TO QUESTION RAISED AT THE  
CONTRACTS AND PROPERTY COMMITTEE ON 27 NOVEMBER 2025**

**Purpose of Report:**

To provide responses to the questions raised at the Contracts and Property Committee meeting held on 27 November 2025.

**Recommendations:**

It is recommended that the Committee notes the content of this report.

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes  No  consulted: Yes  No

## Contracts and Property Committee

27 November 2025

### Enquiries from Elected Members

Agenda Item 3	The Supply and Delivery of Daily Living Aids (Toileting Aids)
Question Cllr Hoy	<p>You mentioned the significant annual savings which is being proposed by the supplier. Can you go into this in bit more detail about how they are able to offer these savings.</p>
Response	<p>In terms of the savings for this contract, key cost drivers are as follows:</p> <ul style="list-style-type: none"><li>• Shipping costs are down 40% in the last 12 months.</li><li>• Steel costs are down 23% in the last 12 months.</li><li>• Industrial Gas and Electricity costs are down and average 9% over the last 12 months.</li></ul> <p>In terms of other aspects which may have contributed to the saving achieved, they are the following:</p> <ul style="list-style-type: none"><li>• The contract term is 5 years with the option to extend for a up to a further 2 years which provides a more attractive opportunity for bidders due to the longevity of the contract.</li><li>• The items in this basket are high volume, which again makes this an attractive opportunity for bidders due to the increased volume of spend.</li><li>• The previous contract was awarded on an item by item basis. This tender incorporated a commercial basket of high volumes products which would be awarded to sole supplier, making it more attractive to the market and in turn allowed the EquipU Partnership to take advantage of economies of scales.</li><li>• Due to a market leader going into liquidation in August, suppliers appear to be submitting more competitive pricing to try and secure new longer term contracts.</li></ul>