



**Glasgow City Council**

**Contracts & Property Committee**

**Report by Director of Legal & Administration**

**Contact: Maureen Fitzpatrick Ext: 76406**

**Item 3**

**11th June 2026**

**The Provision of Works for Lighting Network Renewal  
Tender Reference: - GCC006393CPU**

**Purpose of Report:**

To submit details of the tenders received for the provision of works for lighting network renewal and recommend acceptance of the most economically advantageous tender as detailed in this report.

**Recommendations:**

The Contracts & Property Committee is requested to approve the award of a contract for the provision of works for lighting network renewal to the contractor listed below.

Lightways (Contractors) Ltd  
Companies House Number - SC064413

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes  No  consulted: Yes  No

## 1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") budget for the provision of works for lighting network renewal is £14,000,000.
- 1.2 The proposed Light Network Renewal (LNR) contract involves the replacement of approximately 3,000 lighting columns, together with the associated overhead and underground cable network. The schemes included in the contract have been identified and prioritised using a structured street lighting replacement assessment. This assessment evaluates each existing lighting installation and assigns a score based on key criteria, including column condition, material risk, electrical condition, history of failures, and overall energy efficiency. The existing columns and cable network have now reached the end of their design life and require replacement to maintain safety, reliability, and performance. The existing luminaires will be replaced with energy-efficient LED units and these new luminaires will ensure compliance with current lighting standards while delivering energy savings in excess of 50%. In addition, the luminaires will be future-ready, enabling the implementation of lighting level adjustment / reduction to achieve further energy reductions.
- 1.3 The contract will provide the council with a modern, compliant lighting infrastructure that will significantly reduce both energy consumption and ongoing maintenance costs.
- 1.4 A commodity team consisting of stakeholders from Neighbourhoods Regeneration & Sustainability (NRS) and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver a new contract.
- 1.5 It was agreed that an open tender process would be the most appropriate method to deliver this contract. The opportunity was advertised via UK Find a Tender Service and Public Contracts Scotland.
- 1.6 The duration of the contract is 30 months.
- 1.7 The contract will be utilised by NRS.

## 2 Evaluation

- 2.1 31 suppliers expressed an interest. Of the 31, 7 submitted a bid. Of the 24 suppliers that failed to respond, 6 cited this was out with their core business and the remaining 18 failed to respond. Of the 7 suppliers which bid, 4 suppliers failed to meet the minimum 60% pre-selection threshold and therefore did not progress to the award stage. During the award stage evaluation, 1 supplier withdrew from the tender process citing capacity issues.
- 2.2 The award evaluation was based on the following criteria and weightings:-

Price	Quality	Quality Sub Criteria
30%	70%	Policies & Procedures - 20%

		Quality Control Procedures - 20%
		Presentation - 25%
		Fair Work First (including the Real Living Wage) 5%

2.3 The evaluation of award scoring and award value of the contractor which has been recommended for award is shown in the table below: -

Description	Supplier	Total Evaluation Score	Value	Rank
The provision of works for road lighting network renewal	Lightways (Contractors) Ltd	100.00	£11,823,229	1

A summary of the unsuccessful tender evaluation results can be found at Appendix A.

### 3 Contract implementation and Supplier Management

3.1 This is an NEC4 contract therefore responsibility for monitoring day-to-day delivery of the contract will remain with the relevant NRS officer appointed to the role of Project Manager.

3.2 The agreed community benefits outcomes commitments will be monitored via Cenefits which is a web-based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

3.3 The Purchase to Pay route is an SAP Non Purchase Order.

### 4 Policy and Resource Implications

#### Resource Implications:

##### *Financial:*

The contract value of £11,823,229 will be met by NRS's capital budget.

Subject to performance and budget review, up to a further tranche of work may be instructed utilising the tender rates to the maximum value of £14,000,000.

Committee approval is therefore sought for £14,000,000.

##### *Legal:*

The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

*Personnel:*

No direct personnel implications.

*Procurement:*

An open tender process as per paragraph 1.5 of the report.

**Council Strategic Plan:**

The contract supports Grand Challenge 4 and Mission 1.

**Equality and Socio-Economic Impacts:**

*Does the proposal support the Council's Equality Outcomes 2025-29? Please Specify.*

Yes - the proposal supports outcome 1 of the councils Equality Outcomes 2025 to 2029.

The Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

*What are the potential equality impacts as a result of this report?*

An EQIA was not required for this contract as there is no impact.

*Please highlight if the policy/proposal will help address socio economic disadvantage.*

Fair Work First was included as part of the award criteria with a weighting of 5%.

The contractor recommended for award Lightways (Contractors) Ltd has confirmed the following 7 policies within its tender submission

- Payment of at least the Real Living Wage
- Provide appropriate channels for effective workers' voice
- Investment in workforce development
- No inappropriate use of zero hour contracts
- Action to tackle the gender pay gap and create a more diverse and inclusive workforce
- Offer flexible and family friendly working practices for all workers from day one of employment
- Oppose the use of fire and rehire practice

Community Benefit was included as part of the tender process. The contractor recommended for award, Lightways (Contractors) Ltd has confirmed the following outcomes:

- 2 x New Employee - Full Time Job (from Priority Group)
- 4 x New Employee - Full Time Job (non-Priority Group)
- 2 x Apprentice New Start - Full Time (from non-Priority Group)
- 8 x Qualifications Achieved
- 8 x Community Engagement - Financial Support - [min. of £1,000]
- 4 x Community Engagement - Non-Financial Support - [min. of 5 hrs.]

**Climate Impacts:**

*Does the proposal support any Climate Plan actions? Please specify:*

Yes – the project will replace conventional street lighting with low energy usage LED luminaires which will reduce carbon emissions from energy used and from vehicles used for maintenance purposes as LEDs will be long life with minimal maintenance over 10-year warranty. There will also be energy/carbon savings as the ability to adjust lighting levels during non-peak hours will be available.

*What are the potential climate impacts as a result of this proposal?*

Negative climate impacts will be in the use of machinery for excavation/installation of duct/cable/columns/luminaires.

Positive climate change will be the use of reduced energy LED luminaires with the ability to have the lighting level adjusted during non-peak hours of the night.

*Will the proposal contribute to Glasgow's net zero carbon target?*

Yes as above. The key points are reduced energy usage leading to reduced carbon emissions through the installation of LED lighting with smart capability. The reduction of maintenance will also reduce carbon emissions as maintenance vehicles will not be required as often. These will contribute to the net zero aspirations of Glasgow Council

**Privacy and Data  
Protection impacts:**

Are there any potential  
data protection impacts  
as a result of the report  
Y/N

No

If Yes, please confirm  
that a Data Protection  
Impact Assessment  
(DPIA) has been carried  
out

N/A

**5 Recommendations**

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## Appendix A – Unsuccessful Contractor

<b>Contractor</b>	<b>Score</b>	<b>Rank</b>
J McCann & Co Limited (08326109)	86.10	2