Item 2

11th June 2026

Glasgow City Council

Contracts and Property Committee

Report by Pat Togher, Chief Officer, Glasgow City Health and Social Care Partnership

Contact: Rachel Mackay, Interim Head of Commissioning

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Award of the Community Alcohol and Drug Recovery Services Tender GCC006354SW

Purpose of Report:

1) To advise Contracts and Property Committee of the outcome of the tender for Community Alcohol and Drug Recovery Services.

2) To seek Contracts and Property Committee approval for the award of contract to the recommended Bidders as outlined in Section 3.4 of this report.

3) To seek Contracts and Property Committee approval for the direct award of contract to the Recovery Communities services as outlined in Section 4 of this report.

4) To advise Contracts and Property Committee that that Lot 3 of the Community Alcohol and Drug Recovery Services contract will be re-tendered, as outlined in Section 5 of this report.

5) To note that should this re-tender be concluded during summer recess that appropriate approvals will be sought, and a report then provided to Contracts and Property Committee for noting of the outcome.

Recommendations:

The Contracts and Property Committee is asked to:

a) Approve the awards of contract from 23rd June 2026 as detailed within section 3.5 of this report. The contract is expected to run for a period of 4 years, from services start date of 23rd September 2026, with an option to extend for a further 2 year period. Note that continuance of contractual arrangements will be subject to satisfactory service review outcomes being achieved;

b) Note that Lot 3 of the Community Alcohol and Drug Recovery Services Tender is unfilled and that it is the Council's intention to go back to market to fill this Lot;

c) Subject to receipt of agreement from Legal and Audit, approve in principle the Direct Award of contracts to the three Recovery Communities as detailed in this report at Section 4 for a period of 4 years plus the option to extend for a further 2 year period, with continuance of contractual arrangements being subject to satisfactory service review outcomes being achieved; and

d) Note that should the re-tender of Lot 3 be concluded during summer recess that a report will be provided to the Contracts and Property Committee to note the outcome.

Ward No(s):	Citywide: ✓
Local member(s) advised: Yes ☐ No ☐	consulted: Yes ☐ No ☐

1 Background to Tender

1.1 Community Alcohol and Drug Recovery Services have been designed to deliver recovery oriented, trauma informed and person led community based commissioned services.

1.2 Significant consultation took place to shape service design throughout 2025 across three engagement events led by the GCHSCP Alcohol and Drug Recovery Services and included representatives from the Alcohol Drug Partnership (ADP) lived experience reference groups, and third sector providers. The outcomes of the workstreams shaped the tender strategy and tender documentation and ensured lived experience feedback was embedded into the service specification.

2 Tender Process

2.1 A Prior Information Notice (PIN) was published on Public Contracts Scotland on 10th December 2025 followed by a supplier event held in partnership with the Supplier Development Programme (SDP) to introduce the scope of the tender to the market. A Contract Notice advertising the Invitation to Tender was published via Public Contracts Scotland Tender (PCST) and UK Find a Tender on 14th January 2026, using a single stage open procedure for 5 Lots.

2.2 Following tender publication, a further supplier event was facilitated by the SDP which talked potential bidders through the tender documentation on PCST. Both supplier events were well attended.

2.3 The table below shows the Lots by name and the intended award outcome:

Lots		Intended Award Outcome
Lot 1	Community Recovery Hubs incl. Support, Treatment and Recovery Services (STARS)	Single Supplier
Lot 2	Alcohol and Drug Counselling Service	Single Supplier
Lot 3	Support to Families (affected by others drug and alcohol use)	Single Supplier
Lot 4	Alcohol Related Brain Damage (ARBD) Outreach Support Service	Single Supplier
Lot 5	Additional Requirements (subject to additional funding becoming available)	Multiple Suppliers (unranked)

3 Evaluation

3.1 There were 38 expressions of interest made during the period the tender was live, with a total of 12 Suppliers submitting 17 bids across multiple lots:

Lot 1	3 Bids
Lot 2	1 Bid
Lot 3	1 Bid
Lot 4	1 Bid
Lot 5	11 Bids

3.2 The award criteria for Lots 1-4 was 70% Quality and 30% Commercial. Lot 5 award criteria was 100% Quality, and Commercial evaluation will be determined at the point of call-off in the event additional funding is made available for this Lot.

3.3 For all Lots there was a requirement to score a minimum of 60 marks in each of the scored award questions. One bid in Lot 1 and two bids in Lot 5 were unsuccessful due to not meeting the minimum quality scoring criteria.

3.4 The successful bidder/s recommended for award to Lots 1, 2, 4 and 5 are as undernoted, with no successful bid for Lot 3:

Lot	**Bidder**	**Total Annual Contract Award**
1	We Are With You	£2,911,012
2	Murray's Initiative	£417,500
4	Scottish Action for Mental Health	£240,295
Sub Total		£3,568,807

Lot 5	**Total Annual Contract Award**
Change Grow Live	Projected maximum spend if funds become available £500,000 annually.
CrossReach (The Social Care Council of The Church of Scotland, Operating as CrossReach)	
Enable Scotland (Leading the Way)	
Geeza Break	
Murray's Initiative	
Penumbra	
Scottish Action for Mental Health	
Turning Point Scotland	

We Are With You	
Total Annual Contract Value for All Lots	**£4,068,807**

Unsuccessful and disqualified bidders are contained in Appendix 1.

4 Direct Award of contract to Glasgow Recovery Communities

4.1 Originally tendered in 2020 by NHS Greater Glasgow and Clyde (NHSGGC), there are 3 Recovery Communities operating in Glasgow, one across each Locality area (North East, North West and South). Each Recovery Community is a registered charity and operates with a Board of Trustees.

4.2 The Recovery Communities are peer-led models of support embedded in the alcohol and drug recovery community of Glasgow. They deliver significant social value aligned with the strategic priorities of GCHSCP in supporting vulnerable individuals and their families and provide a compassionate, peer-led, and community-rooted environment that supports individuals in achieving and sustaining recovery from alcohol and drug use. This is accomplished through mutual aid, diverse recovery pathways, and inclusive, strengths-based approaches that empower people with lived experience.

4.3 Market analysis has demonstrated that the preferred procurement route would be to make a Direct Award to each of the existing Glasgow Recovery Communities to allow for the continuity of the support which is peer-led and delivered by volunteers with local knowledge and lived experience of alcohol and/or drug use.

4.4 The request is for the Committee to approve a Direct Award to each of the Recovery Communities for a term of 4 years plus the option to extend for a further period of 2 years, subject to satisfactory service review outcomes, in line with the contract term for the Community Alcohol and Drug Recovery Services.

4.5 Direct Award Values – Glasgow Recovery Communities

Direct Award	Total Annual Contract Value
North West Recovery Communities	£80,000
North East Recovery Community	£80,000
South Community Recovery Network SCIO	£80,000
Total Direct Award Annual Contract Value	**£240,000**

5 Re-tender of Lot 3

5.1 Due to the nature of services and the need for the whole system of services to be in place to support people in recovery it is the Council's intention to go back to the market to get Lot 3 in place as soon as possible.

5.2 Should this re-tender be concluded during summer recess appropriate approval will be sought to make the Award of Contract to the successful provider, with the outcome coming back to Committee for noting. The maximum annual value of Lot 3 is £389,897.

6 Contract Implementation and Contract Management

6.1 Contracts will be managed under the Social Work Services Contract Management Framework.

6.2 The implementation plan will be overseen and progress monitored by the Contract Management Commissioning Team.

7 Policy and Resource Implications

Resource Implications:

Financial:	The estimated total value across the Community Alcohol and Drug Recovery Services contract, for Lots 1,2,4 and 5 and the Direct Awards to the three Glasgow Recovery Communities over the full contract term is £25,852,842. Following the re-tender of Lot 3 this will be an estimated total value of £28,192,224. The contract awards for the Community Alcohol and Drug Recovery Services tender is based on prices submitted during the tender which remain fixed for the duration of the contract except at the discretion of the Council in line with any increases awarded to the Council for social care purposes.
Legal:	The Director of Legal and Administration will be required to conclude the contract.
Personnel:	No direct personnel Implications.
Procurement:	The procurement has been undertaken in line with the requirements of the Public Contracts (Scotland) Regulations 2015.

Council Strategic Plan:	The services delivered under these contracts will support: **Grand Challenge 1**: Reduce poverty and inequality in our communities; **Mission 1 –** End child poverty in our city using early interventions to support families **Mission 3** – Improve health and wellbeing of our local communities - **Grand Challenge 2:** Increase opportunity and prosperity for our citizens **Mission 1** – Support Glasgow residents into sustainable and fair work **Grand Challenge 3:** Fight the climate emergency in a just transition to a net zero Glasgow **Mission 2** – Become a net zero carbon city by 2030 **Grand Challenge 4**: Enable staff to deliver essential services in a sustainable, innovative and efficient way for our communities **Mission 1 –** to create safe, clean and thriving neighborhoods **Mission 2** - Run an open, well-governed council in partnership with all our communities.
Equality and Socio-Economic Impacts:	
Does the proposal support the Council's Equality Outcomes 2025-29? Please specify.	Yes, and full EQIA has been completed and published. https://glasgowcity.hscp.scot/publication/eqia-community-alcohol-and-drug-recovery-services
What are the potential equality impacts as a result of this report?	Overall, it is expected that the services will actively address equalities issues and have an ethos that shows understanding of the circumstances and experiences of individuals affected by drug and alcohol use and to those families, children and young people affected by others drug and alcohol use. The contract includes a requirement that the Provider's staff training reflects an understanding of and a commitment to the above. Monitoring of the access and utilisation of these services by specific groups will be undertaken in line with the requirement of the Equality Act 2010. Under the Council's Contract Management Framework, providers must show their

	awareness of their responsibilities in respect of equalities and confirm their commitment to regular reviews of practice in relation to equality considerations.
Please highlight if the policy/proposal will help address socio-economic disadvantage.	Fair Work First was included as part of the quality evaluation with a weighting of 15%. As part of the tender submission bidders were required to indicate the Community Benefits being offered annually for the duration of the contract. Community Benefit themes were Recruitment and Employment, Skills and Training, Supply Chain Development and Community Engagement. Providers being recommended for award to this contract have offered a range of community benefits including; career events, workplace visits, recruitment from priority groups, work experience placements, community support including clean ups and tree planting, participation in the City Region Wish List Hub, donation of surplus equipment to charities, support to community organisations in the Glasgow area who work with disadvantaged individuals, opportunities for staff to volunteer in local communities, and foodbank donations.
Climate Impacts:	
Does the proposal support any Climate Plan actions? Please specify:	A sustainability test was completed for this tender and no specific actions were identified however all awarded Providers have demonstrated their commitment to supporting Glasgow's net zero carbon target by their submission of a sustainability statement in their tenders.
What are the potential climate impacts as a result of this proposal?	N/A
Will the proposal contribute to Glasgow's net zero carbon target?	N/A
Privacy and Data Protection Impacts:	Yes, there are potential data protection impacts as a result of this report. Social Care Providers

Are there any potential data protection impacts as a result of this report Y/N	are required to comply with GDPR and the Council's Privacy, Data Sharing and Data Protection policy requirements which form part of the contractual terms.
If Yes, please confirm that a Data Protection Impact Assessment (DPIA) has been carried out	Yes, a DPIA has been carried out.

8 Recommendations

8.1 The Contracts and Property Committee is asked to:

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d) Note that if this contract for the re-tender of Lot 3 is awarded during summer recess, a report will be provided to the Contracts and Property Committee to note the outcome.

Appendix 1 – Unsuccessful / disqualified bids

Lot 1

Change Grow Live

Enable Scotland (Leading the Way)

Lot 3

Family Addiction Support Service joint with Geeza Break

Lot 5

Second Chance Project

Street Connect