



Glasgow City Council

Contracts & Property Committee

Report by Head of Corporate Procurement

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Item 4

5th November 2026

The Provision of Non-Destructive Testing Services for Lighting Columns

Tender Reference: GCC006718CPU

Purpose of Report:

To submit details of the tenders received for the provision of non-destructive testing services for lighting column and recommend acceptance of the most economically advantageous tender as detailed in this report.

Recommendations:

The Contracts and Property Committee is requested to approve the award of a contract for the provision of non-destructive testing services for lighting columns to the supplier listed below.

Southern Asset Management Limited
Companies House Number - 14214291

Ward No(s):

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") budget for the provision of non-destructive testing services for lighting columns is £600,000 across the 4-year term of the contract.
- 1.2 The council requires the provision of a comprehensive programme of non-destructive testing (NDT) and structural assessment of street lighting columns throughout the city. The purpose of the contract is to assess the structural integrity of ageing lighting assets, identify defects, support risk-based asset management and inform future replacement programmes. Identified issues will be dealt with via the Neighbourhoods, Regeneration and Sustainability (NRS) lighting renewal programme.
- 1.3 A commodity team consisting of stakeholders from Neighbourhoods, Regeneration and Sustainability (NRS) and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver a new contract
- 1.4 It was agreed that a mini-competition under Lot 5 – Testing Services of the Yorkshire Purchasing Organisation Street Lighting Products and Services framework (ref. 1259) would be the most appropriate route to market to deliver this contract .
- 1.5 The duration of the contract is 4 years from the date of award.
- 1.6 The contract will be utilised by NRS.

2 Evaluation

- 2.1 The 7 suppliers appointed to lot 5 were invited to bid and 2 submitted a bid. Of the 5 that did not submit a bid, 1 confirmed that they didn't think their bid would be competitive.
- 2.2 The award evaluation was based on the following criteria and weightings:

Price	*Quality	Quality Sub Criteria
30%	70%	Quality - 30%
		Delivery and Customer Service - 15%
		Social Value and Sustainability - 20%
		Fair Work First (including the Real Living Wage) - 5%

- 2.3 With the exception of the Fair Work First question, which was scored, the suppliers quality scores achieved when appointed to the framework were carried forward to conclude the evaluation.

- 2.4 The evaluation score and value of the supplier which has been recommended for award is shown in the table below:

Description	Supplier	Total Evaluation Score	Value	Rank
Non-Destructive Testing of Lighting Columns	Southern Asset Management Limited (Companies House Number – 14214291)	82.85%	£681,900	1

A summary of the unsuccessful tender evaluation result can be found at Appendix A.

3 Contract implementation and Supplier Management

- 3.1 NRS will monitor the contractor's day to day operational performance. Overall contract and contractor performance will be managed by CPU.
- 3.2 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract/ to be categorised as a low. The supplier will be monitored in line with our contract and supplier management process which includes tracking the supplier's performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.3 The agreed community benefits outcomes and Fair Work First commitments will be monitored via Cenefits which is a web-based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

4 Policy and Resource Implications

Resource Implications:

Financial: The estimated contract value of £681,900 will be met by NRS's revenue budget.

NRS has confirmed an additional budget of £81,900 to cover the estimated contract value.

Legal: The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

Personnel: No direct personnel implications.

Procurement: Mini-competition as described in 1.4.

Council Strategic Plan:

The contract supports the following Grand Challenge(s) and Mission(s):

- **Grand Challenge 1, Mission 3** - Providing an efficient and resilient lighting network has a positive impact; promoting a safe night-time environment and improved wellbeing within local communities and for our vulnerable users. Non-destructive testing supports the safe management of the lighting network by identifying structural condition and potential safety risks.
- **Grand Challenge 4, Mission 1** –Although testing does not directly deliver renewal it does provides condition information to identify and prioritise lighting infrastructure maintenance and replacement through the Lighting Renewal Programme.

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2025-29? Please Specify.

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report?

The contract concerns technical inspection and structural assessment of existing lighting assets. It does not itself change service eligibility or the level of lighting provision. No differential equality impacts have been identified from the proposed contract. Delivery arrangements will need to maintain safe and accessible pedestrian routes during testing. Any subsequent proposals to alter lighting provision arising from inspection findings will require separate consideration of their equality implications.

Please highlight if the policy/proposal will help address socio economic disadvantage.

Fair Work First was included as part of the award criteria with a weighting of 5%.

The supplier recommended for award, Southern Asset Management Limited, has confirmed the following 5 policies within its tender submission:

- Payment of at least the Real Living Wage
- Provide appropriate channels for effective workers voice
- Investment in workforce development
- Action to tackle the gender pay gap and create a more diverse and inclusive workforce
- Offer flexible and family friendly working practices for all workers from day one of employment

Community Benefits was included as part of the tender process. The supplier recommended for award, Southern Asset Management Limited, has confirmed the following outcomes:

- 2 x Community Engagement – Financial Support (min. of £10,000)
- 14 x Community Engagement – Non-Financial Support (min. of 70 hours)

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

Yes, indirectly. Non-destructive testing of lighting infrastructure isn't itself a carbon-reduction project. Its benefit is that condition-led asset management can help retain serviceable assets and target replacement where genuinely required, potentially reducing unnecessary material consumption, embodied carbon and waste. There will also be operational emissions from contractor travel, which should be minimised through efficient programming and lower-emission transport where practicable

What are the potential climate impacts as a result of this proposal?

There will also be operational emissions from contractor travel, which should be minimised through efficient programming and lower-emission transport where practicable.

Will the proposal contribute to Glasgow's net zero carbon target?

Yes, indirectly, as described above.

Privacy and Data Protection impacts:

Are there any potential data protection impacts as a result of the report
Y/N

No

If yes, please confirm N/A
that a Data Protection
Impact Assessment
(DPIA) has been carried
out

5 Recommendations

The Contracts and Property Committee is requested to approve the award of a contract for the provision of non-destructive testing services for lighting columns to the supplier listed below.

Southern Asset Management Limited
Companies House Number – 14214291

APPENDIX A – Unsuccessful Supplier Score

Supplier	Evaluation Score	Rank
Electrical Testing Limited (Companies House No. 02476049)	82%	2