



**Glasgow City Council**

**Contracts & Property Committee**

**Report by Director of Legal and Administration**

**Contact: Maureen Fitzpatrick Ext: 76406**

**Item 12**

**5th February 2026**

**The Provision of Consultancy Design Services for Paisley Road West Bus  
Priority Proposals Riba Stage 1-2 (Work Package 2)**

**Tender Reference: GCC006533CPU**

**Purpose of Report:**

To submit details of the tenders received for the provision of consultancy design services for Paisley Road West bus priority proposals Riba stage 1-2 (work package 2) and recommend acceptance of the most economically advantageous tender as detailed in this report.

**Recommendations:**

The Contracts and Property Committee is requested to approve the award of a contract for the provision of consultancy design services for Paisley Road West bus priority proposals Riba stage 1-2 (work package 1) to the consultancy listed below.

Aecom Limited  
Companies House Number: 01846493

Ward No(s): 4,5,6,8,10

Citywide:

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

## 1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") budget for the provision of consultancy design services for the Paisley Road bus priority proposals (RIBA Stages 1–2, Work Package 2) is £1,061,437.
- 1.2 The Glasgow Bus Partnership proposals identify a series of bus priority corridors within the region that aim to reduce journey times on arterial routes by 20%. This tender is for the strategic corridor of Paisley Road West and Glasgow Road connecting Paisley City Centre to Glasgow City Centre. A series of full corridor bus priority interventions are to be developed for RIBA Stage 1 to 2.
- 1.3 This contract seeks a lead consultancy, supported by a multi-disciplinary consultancy team, if required, to develop and produce this work. The services covers the development of a Strategic Bus corridor on Pollokshaws Road / Kilmarnock Road and includes the following deliverables:
- Project management
  - Feasibility and option appraisal
  - Stakeholder and public engagement
  - A range of technical surveys
  - Business Case
  - Preliminary Design
- 1.4 A commodity team consisting of stakeholders from Neighbourhoods, Regeneration and Sustainability (NRS) and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver a new contract.
- 1.5 In line with the effective and efficient objective within the council's Sustainable Procurement Strategy 2023-2027, which can be located [here](#), and to support the national agenda in utilising national collaborative frameworks, it was agreed that a mini-competition process conducted via the Crown Commercial Services framework for Construction Professional Services, reference RM6165 would be the most appropriate method to deliver this contract.
- 1.6 The duration of the contract is 14 months.
- 1.7 The contract will be utilised by NRS.

## 2 Evaluation

- 2.1 14 consultancies were invited to bid. Of the 14, 3 submitted a bid. Of the 11 consultancies that failed to respond, 3 cited a lack of capacity as the reason.
- 2.2 The award evaluation was based on the following criteria and weightings:

Price	Quality	Quality Sub Criteria
40%	60%	Understanding the Brief and Strategic Fit - 10%

		Public Transport Priority and Network Integration - 10%
		Surveys, Data and Technical Inputs - 10%
		Project and Programme Management – 15%
		Engagement and Stakeholder Management – 10%
		Fair Work First (including the Real Living Wage) 5%

- 2.3 The evaluation of award scoring and award value of the consultancy which has been recommended for award is shown in the table below:

Description	Supplier	Total Evaluation Score	Value	Rank
The provision of consultancy design services for Paisley Road West bus priority proposals Riba stage 1-2	Aecom Limited (Companies House Number: 01846493)	91.77%	£884,531	1

A summary of the unsuccessful tender evaluation results can be found at Appendix A.

### 3 Contract implementation and Supplier Management

- 3.1 This is an NEC4 contract therefore responsibility for monitoring day-to-day delivery of the contract will remain with the relevant NRS officer appointed to the role of Project Manager.
- 3.2 The agreed community benefit outcome commitments will be monitored via Cenefits which is a web-based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.

### 4 Policy and Resource Implications

#### Resource Implications:

##### *Financial:*

The contract award value is £884,531.

£400,000 has been secured for 2025/26. The release of the remaining £661,437 is subject to Transport Scotland approving a funding bid through the 2026/27 Scottish Budget.

A break clause will apply, allowing the work to pause if required until this second phase of funding is confirmed.

NRS has confirmed its acceptance of a one-off cost avoidance saving amounting to £176,906 based on the contract award value and the original £1,061,437 budget for the project.

**Legal:**

The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

**Personnel:**

No direct personnel implications.

**Procurement:**

A mini-competition process as per section 1.5 of this report.

**Council Strategic Plan:**

The contract supports the following Grand Challenges and Missions:

- Grand Challenge 1, Mission 3.
- Grand Challenge 2, Mission 2.
- Grand Challenge 3, Mission 1 & 2

**Equality and Socio-Economic Impacts:**

*Does the proposal support the Council's Equality Outcomes 2021-25*

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

*What are the potential equality impacts as a result of this report?*

An EQIA was carried out for this contract and details any negative impacts identified and sets out how these will be mitigated. Please see link below:

[https://www.glasgow.gov.uk/media/11924/EquiA-Glasgow-Transport-Strategy/pdf/EquiA\\_Glasgow\\_Transport\\_Strategy.pdf?m=1717587817307](https://www.glasgow.gov.uk/media/11924/EquiA-Glasgow-Transport-Strategy/pdf/EquiA_Glasgow_Transport_Strategy.pdf?m=1717587817307)

*Please highlight if the policy/proposal will help address socio economic disadvantage.*

Fair Work First was included as part of the award criteria with a weighting of 5%.

The consultancy recommended for award, Aecom Limited, has confirmed the following policies within its tender submission:

- Payment of at least the Real Living Wage
- Provide appropriate channels for effective workers voice
- Investment in workforce development
- No inappropriate use of zero-hour contracts
- Action to tackle the gender pay gap and create a more diverse and inclusive workforce
- Offer flexible and family friendly working practices for all workers from day one of employment
- Oppose the use of fire and rehire practice

Community Benefit was included as part of the tender process. The consultancy recommended for award, Aecom Limited, has confirmed the following outcomes:

- 1 x New Employee - Full Time Job (non-Priority Group)
- 1 x New Entrant Graduate - Full Time (from non-Priority Group)
- 2 x Work Experience Placement – School
- 8 x Community Engagement - Non-Financial Support (min. of 5hrs)

The proposal supports outcome 1 of the councils Equality Outcomes 2021 to 2025.

**Climate Impacts:**

*Does the proposal support any Climate Plan actions?*

Yes - action 51 is supported via this contract.

*What are the potential climate impacts as a result of this proposal?*

This contract will support delivery of a comprehensive active travel network, incorporating the spaces for people measures (following consultation) and enabling 20-minute neighbourhoods through the Liveable Neighbourhoods Plan.

*Will the proposal  
contribute to Glasgow's  
net zero carbon target?*

Yes, as above.

**Privacy and Data  
Protection impacts:**

No data protection impacts identified.

## **5 Recommendations**

The Contracts and Property Committee is requested to approve the award of a contract for the provision of consultancy design services for Paisley Road West bus priority proposals Riba stage 1-2 (work package 2) to the consultancy listed below.

Aecom Limited  
Companies House Number: 01846493

## Appendix 1 – Unsuccessful Bidders

Consultancy	Score
Arcadis Consulting U.K. Limited (Companies House No. 02212959)	84%