



Glasgow City Council

Contracts and Property Committee

Report by Director of Legal and Administration

Contact: Maureen Fitzpatrick Ext: 76406

Item 3

6th August 2026

**The Provision of Collection, Reception, Re-Use, Recycling and Treatment/
Diversion of Bulk Waste Services**

Tender Reference: - GCC006441CPU

Purpose of Report:

To submit details of the tenders received for the provision of collection, reception, re-use, recycling and treatment/diversion of bulk waste services and recommend acceptance of the most economically advantageous tender as detailed in this report.

Recommendations:

The Contracts and Property Committee is requested to approve the award of a Contract for the provision of collection, reception, re-use, recycling and treatment/diversion of bulk waste services to the suppliers listed below.

Dow Group Limited
Companies House Number - SC280783

And

J. & M. Murdoch & Son Limited
Companies House Number - SC057501

Ward No(s): XXXXXXXX

Citywide: ✓

Local member(s) advised: Yes ☐ No ☐ consulted: Yes ☐ No ☐

1 Background and Tender

- 1.1 Glasgow City Council's ("the council's") annual spend for the provision of collection, reception, re-use, recycling and treatment/ diversion of bulk waste services is £11,200,000.
- 1.2 Neighbourhoods, Regeneration and Sustainability (NRS) provide a waste management and recycling collection service to households and commercial businesses throughout the city, with the collected material is taken to one of the council's waste transfer stations for reception, bulking and onward transport to the relevant processing outlet for that material stream.
- 1.3 The scope of this contract requires the supplier to:
 - Collect bulk waste materials from council locations, as requested by the council.
 - Receive bulk waste materials delivered by the council.
 - Process and treat bulk waste to maximise the recycling and treatment/diversion of bulk waste from landfill.
 - Process and treat Waste Upholstered Domestic Seating (WUDS) contained within the bulk waste stream in accordance with SEPA guidance.
- 1.4 The council referred approximately 55,000 tonnes of bulk waste for treatment in 2024. As this is a reactive service, the council has no control over the volume of waste delivered to its waste transfer stations, and therefore the tonnage requiring treatment is likely to fluctuate throughout the contract term. However, based on historical tonnage data from the previous years, it is anticipated that approximately 50,000 tonnes per annum will require processing under this contract.
- 1.5 A commodity team consisting of stakeholders from NRS and the Corporate Procurement Unit (CPU) was formed to develop the sourcing strategy and deliver a new contract.
- 1.6 In line with the effective and efficient objective within the council's Sustainable Procurement Strategy 2023-2027, which can be located [here](#), and to support the national agenda in utilising national collaborative frameworks, it was agreed that a tender process under Category 11 of Scotland Excel's (SXL) Dynamic Purchasing System (DPS) for the Treatment and Disposal of Recyclable and Residual Waste, reference 27/17, would be the most appropriate method to deliver this contract.
- 1.7 As part of the sourcing strategy development, it was agreed that the contract could be awarded either to two suppliers, with the requirement split into two packages of 25,000 tonnes per annum and awarding to the Rank1 and Rank 2 suppliers, or to a single supplier for the full 50,000 tonnes per annum, depending on which option was evaluated to be the most economically advantageous tender.

- 1.8 This approach was adopted to encourage greater market participation and competition, as initial market engagement indicated that some suppliers may not have the capacity to process the full 50,000 tonnes of bulk waste per annum. By providing the opportunity to bid for a smaller proportion of the requirement, the strategy aimed to attract a broader range of capable suppliers to the procurement process.
- 1.9 The duration of the contract is 24 months, commencing on 17 August 2026 to 16 August 2028, with two additional extension options of up to 12 months each.
- 1.10 The contract will be utilised by NRS.

2 Evaluation

- 2.1 All 26 suppliers appointed to Category 11 of the SXL DPS were invited to bid and 3 submitted a bid. Of the 23 suppliers that failed to respond, 6 cited that the requirements are out with their operational area, 3 cited capacity issues, 2 cited the requirements do not fall under their scope or growth plans, 2 did not submit a bid as they could not comply with the council's terms and conditions, and the remaining suppliers failed to provide a response.
- 2.2 The evaluation was based on the following award criteria and weightings: -

Price	Quality	Quality Sub Criteria
60%	40%	Treatment of Contract Waste – 15%
		Treatment of Recyclable Materials – 12.5%
		Process Methodology – 2.5%
		Business Continuity – 2.5%
		Contract Management – 2.5%
		Fair Work First – 5%

- 2.3 From the available options outlined in paragraph 1.7, awarding to two suppliers was determined to provide best value for the council, based on the Most Economically Advantageous Tender (MEAT). The evaluation scores and aggregated score of the Rank 1 and Rank 2 suppliers which have been recommended for award is shown in the table below: -

Supplier	Evaluation Score	Aggregated Supplier Score
Dow Group Limited	90.72%	90.05%
J. & M. Murdoch & Son Limited	90.00%	

A summary of the unsuccessful tender evaluation results can be found at Appendix A.

3 Contract implementation and Supplier Management

- 3.1 The outcome of our Contract Management Assessment Tool (CMAT) has deemed this contract to be categorised as a medium. The supplier will be monitored in line with our contract and supplier management process which includes tracking the supplier's performance against the key performance indicators and working collaboratively to identify opportunities of improvement and innovation.
- 3.2 The agreed community benefit outcome commitments will be monitored via Cenefits which is a web-based monitoring tool. We will also capture sustainable commitments within the CPU Sustainable Register.
- 3.3 The Purchase to Pay route is via a PECOS catalogue.

4 Policy and Resource Implications

Resource Implications:

Financial:

The estimated value has been excluded from this report as it is deemed to be commercially sensitive considering it is based on 50,000 tonnage of bulk waste per annum.

The total contract estimated value over the four year duration is within NRS's £44,000,000 revenue budget.

Based on benchmarking against current rates, the new rates represent an average saving of 6%.

Committee is asked to approve a contact value of £44,000,000.

Legal:

The report raises no new legal issues.

The Director of Legal and Administration will be responsible for concluding the contract.

Personnel:

No direct personnel implications.

Procurement:

As detailed in section 1.6

Council Strategic Plan:

This supports **Grand Challenge 2, and Mission 2** – Support the growth of an innovative, resilient and net zero carbon economy and **Grand Challenge 4, and Mission 11** – Create safe, clean, and thriving neighbourhoods.

Equality and Socio-Economic Impacts:

Does the proposal support the Council's Equality Outcomes 2025-29? Please Specify.

Yes - the Sustainable Procurement Duty requires that before a contracting authority buys anything, it must think about how it can improve the social, environmental and economic wellbeing of the area in which it operates, with a particular focus on reducing inequality.

What are the potential equality impacts as a result of this report?

An EQIA was not required for this contract as there is no impact.

Please highlight if the policy/proposal will help address socio economic disadvantage.

Fair Work First was included as part of the award criteria with a weighting of 5%.

The Fair Work First tender submissions of the suppliers recommended for award are set out in Appendix B.

Community Benefits was included as part of the tender process. The suppliers recommended for award, have confirmed the following outcomes:

Dow Group Limited:

- 5x New Employee - Full Time Job (from Priority Group)
- 1x Work Experience Placement – School
- 2x Work Experience Summer Placement (Paid)
- 7x Community Engagement - Financial Support - [min. of £1,000]

J. & M. Murdoch & Son Limited:

- 2x New Employee - Full Time Job (from Priority Group)
- 2x New Employee - Full Time Job (non-Priority Group)
- 1x Work Experience Placement – School
- 1x Work Experience Placement - Non School
- 2x Career Event

- 2x Workplace Visit
- 5x Community Engagement - Financial Support - [min. of £1,000]

The proposal supports outcome 1 of the Council's Equality Outcomes 2025 to 2029.

Climate Impacts:

Does the proposal support any Climate Plan actions? Please specify:

Yes - action 18 is supported via this contract.

What are the potential climate impacts as a result of this proposal?

Effective bulk waste treatment will maximise recycling rates and divert material away from landfill and energy-from-waste facilities where possible. This supports the movement of waste management up the waste hierarchy, reducing greenhouse gas emissions associated with the disposal of bulk waste and contributing to the council's wider climate and sustainability objectives.

Will the proposal contribute to Glasgow's net zero carbon target?

Yes. Effective and efficient treatment of bulk waste maximises recycling and recovery opportunities, reducing the need for the extraction and processing of virgin materials. This can lower energy consumption and associated carbon emissions, thereby supporting the council's net zero carbon ambitions.

Privacy and Data Protection impacts:

Are there any potential data protection impacts as a result of the report

No data protection impacts identified.

5 Recommendations

The Contracts and Property Committee is requested to approve the award of a Contract for the provision of collection, reception, re-use, recycling and treatment/ diversion of bulk waste services to the suppliers listed below.

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Appendix A- Unsuccessful Supplier

Supplier	Rank	Total Evaluation Score
Biffa Waste Services Limited (Companies House No.: 00946107)	3	88.17

Appendix B - Fair Work First Outcomes

Tenderer	Employee Voice	Investment in Workforce Development	No Zero Hours	Gender Pay Gap / Inclusive Workplace	Pay Real Living Wage	Flexible & Family Friendly	Oppose Fire & Re-Hire
Dow Group Limited	✓	✓	✓	✓	✓	✓	✓
J. & M. Murdoch & Son Limited	✓	✓	✓	✓	✓	✓	✓